



LITHUANIAN
FINANCIAL
MARKETS
INSTITUTE

Date:

14 May 2014

Place:

**ISM University of
Management and
Economics.
Arkliu str. 18,
Vilnius, Lithuania.**

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Baltijos-Amerikos Laisvės Fondo
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LITHUANIAN FINANCIAL MARKETS INSTITUTE INVITES 2ND INTERNATIONAL FINANCIAL MARKETS CONFERENCE

9.30-10.00 Registration

10.00-12.00 Morning plenary session

Opening the conference

Key-note speakers:

Chris Golden (Switzerland), Chairman of the EFFAS European Bond Commission & EFFAS Market Structure Commission, as well as board of ECMI. *Development of European financial markets: recent trends and further insights.*

Peter Kohli (USA), CEO and CIO of DMS Funds. *Importance of capital markets development in Baltics and attractiveness for investments in Baltic region.*

Con Keating (UK), member of the EFFAS Research, Market Structure and Bond Commissions, Head of research at Brighton Rock insurance group. *Long term financing of the European Economy (Green paper, Communication).*

Moderator: Lars Ohnemus

12.00-13.00 Lunch

13.00-14.30 Afternoon plenary session

FUNDING DEMAND SIDE: what are the main prerequisites, environment and obstacles for companies to gain capital funding?

- Success story (Tomas Andrejauskas, CEO at Probiosanus, Lithuania)
- Legal aspects: taxation, regulation (Dovilė Burgienė, partner at LAWIN, Lithuania)
- State support of fund structuring (Audrius Zobotka, Director general at Invega, Lithuania)
- Start-up intelligence to wealthy individuals and professional investors from start to exit (Christopher Sier, director at FiNexus, UK)
- Corporate benefit-fear balance for sharing management. Farmland cases (Henrik Mordhorst, CEO at Danish Farmland Management, Denmark)

Moderator: Christopher Sier

14.30-15.00 Coffee break

15.00-16.30 Afternoon plenary session:

FUNDING SUPPLY SIDE: how to move asset classes from bank loan based financing to fund based financing.

What are investors looking for?

- Fund raising and asset classes (Björn Uhlin, Head of Investment Grade Origination at SEB, Sweden)
- Private Equity Financing in the Baltics – Trends (Jūratė Aželionytė, European Investment Fund, Regional Business Development, Lithuania)
- Real estate funds: can we involve real estate funds to participate as capital market players? Case of Healthcare (Lars Ohnemus, Chairman at Northern Horizon Capital, Denmark)
- Regulatory aspects of fund financing (Vilius Šapoka, Central Bank of the Republic of Lithuania, Director of Financial Services and Markets Supervision Department, Lithuania)

Moderator: Björn Uhlin

Main international speakers:

Chris Golden (Switzerland) is Chairman of the EFFAS European Bond Commission & of the EFFAS Market Structure Commission, as well as on the board of ECMI (European Capital Markets Institute). He has extensive hands-on experience on trading floors as a researcher, a salesman and a dealer at Goldman Sachs, Credit Suisse, UBS, Lehman Brothers and Nomura. As Chief Economic Advisor at Robert Flemings Asset Management he acquired the practical experience of managing discrete, proprietary and public funds. He headed and created international fixed income research departments both at Lehman Brothers and at Nomura and was the global bond market strategist.

As a consultant he has advised a large range of institutions in Europe and Asia, including European Investment Bank, Agence France Trésor, Irish National Treasury Management Agency, Asian Development Bank. As well as writing extensively for various magazines and newspapers he has appeared on numerous programs including BBC's Newsnight, as guest host on CNBC's Squawk Box, and on CNN.

He is a recognized expert on European Monetary Union, Central Banking, Market Liquidity, Government Primary Dealer Systems, Bond Market Mechanics and Financial History. He has participated directly as a consultant in the development of Bond Markets in China, Indonesia, Korea, The Philippines, Thailand and Vietnam.

Peter R. Kohli (USA) is CEO and CIO of DMS Funds. Created in 2012, DMS Funds offers mutual funds that mirror established stock market and sector benchmark indexes in emerging and frontier markets. From the late 1990s up to the launch of DMS Funds, Peter was a wealth manager specializing in estate planning under the name DMS Financial Inc. Prior to that, he was the CFO and EVP of a private equity firm in New York. Peter is an ongoing contributor on developing markets topics on "The Trading Deck" at MarketWatch.com and for NASDAQ.com. Peter holds the Chartered Financial Consultant designation from The American College of Financial Services in Bryn Mawr, PA. He has completed coursework towards an MBA at Fairleigh Dickinson University in Madison, NJ and holds a BA in mathematics from the Open University in Milton Keynes, England.

Cristopher Sier (UK), Dr., is co-lead on FiNexus, a programme to build a series of research and innovation centres in the UK for financial services and, until recently, was also the Director of the Financial Services Knowledge Transfer Network. He is an authority on pension fund costs and complexity and has been at the heart of all initiatives in the UK to understand fund charges over the past 5 years. He also works with innovators in financial services and Fintech, believes in challenge-led innovation in this area and is an angel investor. For a while in his career he immersed himself in the complex world of the operational management of derivatives for the buy-side and has advised a wide range of market participants including investment managers, service providers, brokers and IT vendors on strategic and operational issues. Before coming to the City and after completing his PhD, Chris was a police officer in Edinburgh.

Henrik Mordhorst (Denmark), CEO at AgroFond, Dansk farm management A/S Henrik has more than 25 years of experience from the financial sector through management positions in banks such as Merrill Lynch, Nomura Intl. and UBS. He has subsequently worked for 2 large family offices where he overlooked the asset allocation, advised in real estate and established an investment fund family for traditional asset classes. Henrik holds a M. Sc. (Economics) from Copenhagen Business School.

Björn Uhlin (Sweden) is currently head of SEB's successful investment grade corporate DCM team, responsible for a range of high profile corporate EUR transactions for borrowers such as BMW, ThyssenKrupp, TeliaSonera, Telenor to name a few, but also for a well-established SEK franchise and a growing Green Bond sector. Prior to joining SEB Björn worked in London for nine years at ABN AMRO where he from 2005 was responsible for a team covering Central & Eastern Europe, Turkey and Africa. In the 1990's Björn worked at the Kingdom of Sweden where he during the last years managed the Kingdom's international funding.

Lars Ohnemus (Denmark) is Nordic Director at CBS Center Corporate Governance. Founder and chairman at Northern Horizon Capital. International executive with wide senior management experience from European investment markets, real estate sector and fast moving consumer goods. Lars has a broad academic background from Copenhagen Business School (CBS) and Baltic Management Institute (BMI) with teaching, research work and consulting; primarily focusing on global business strategies, internationalization and branding. Seasoned board experience from listed and non-listed companies in Northern and Central Europe. Solid business and political network in Northern and Central Europe.

Hosts of the conference: Lars Ohnemus, chairman at Northern Horizon Capital and Dr. Gerda Žigienė, CEO at LFMI